

<b>In Brief</b>	FlixBus is a European long distance mobility provider and a brand of the FlixBus group. Since 2013, FlixBuses have offered a new, convenient and green way to travel which suits every budget. Thanks to a smart business model and an innovative technology, the startup has established Europe's largest intercity bus network in less than four years.
<b>Corporate vision</b>	<b>"Our vision is smart and green mobility for everyone to experience the world."</b>
<b>Market Entry</b>	13 <sup>th</sup> Feb 2013
<b>Network</b>	200,000 daily connections to 1,400 destinations in 26 countries (DE, CH, AT, FR, IT, NL, BE, LU, CZ, SK, SI, HR, HU, UA, RO, BIH, MNE, SRB, MKD, PL, DK, SE, NO, ES, PRT, UK); Domestic networks in Germany, Austria, France, Italy, Denmark, the Netherlands, Croatia and Czech Republic.
<b>Passengers</b>	30 million in 2016
<b>Offices</b>	Berlin, Munich, Paris, Milan, Zagreb, Amsterdam, Stockholm, Aarhus, Prague, Budapest, Los Angeles, Bucharest, Madrid
<b>Employees</b>	1.000+ (and 6.000+ drivers at 250 cooperating bus companies)
<b>Business Model</b>	"Best of two worlds" - Leveraging an internationally unique business model, FlixBus was able to win millions of customers all over Europe and has created thousands of new jobs in the industry. The FlixBus team is handling network planning, customer service, quality management, marketing & sales as well as ticketing, pricing and business development. Everything powered by superior technology. Regional bus partners – usually family-run companies built on generations of success – are responsible for the day-to-day operations and a fleet of green FlixBuses. Innovation, entrepreneurial spirit and a powerful global mobility brand go hand in hand with the experience and quality of a traditional SME industry. As a combination of tech-startup, e-commerce-platform and transportation company, FlixBus was able to disrupt the European travel market and to beat even global players on their home turf. <a href="http://www.flixbus.com/company">www.flixbus.com/company</a>
<b>Founders</b>	Jochen Engert, Daniel Krauss, André Schwämmlein

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